

# TR JAN

SOLAR SOLUTIONS

 made  
 in  
 Germany

COMPANY PROFILE 2018



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COMPANY PROFILE  
2018

Blantyre, Malawi  
Trojan Solar Solutions Ltd  
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# TURN SUNLIGHT INTO ENERGY





## THE COMPANY



Trojan Solar Solutions Ltd is part of the Trojan Group of Companies, which comprises Trojan Snacks, Trojan Trading, Trojan Produce and Trojan Electricals. The group is based in Blantyre, Malawi, and holds operations in Zambia, Malawi and Democratic Republic of Congo. Overall with more than 200 employees and founded in 2011, the group has launched Trojan Solar Solutions as a response to the energy situation in Malawi, offering to their clients a reliable source of energy.



Billal Raidhan  
Managing Director



## THE PARTNERSHIP

Trojan Solar Solutions has partnered with the German EPC Droege Energy GmbH, in order to offer the best Made in Germany Solutions to the Malawian sector.

German Quality, Precision and Efficiency



Gustavo Droege  
CEO  
Droege Energy GmbH



Founded in Munich, Germany, Droege Energy GmbH is an expert in Engineering, Procurement and Construction for Renewable Energy. Under the leadership of its Chief Executive Officer Gustavo Droege, the company has successfully penetrate the Latinamerican market as main market and currently holds operations in Asia and Africa, taking the best of the German technology to the world. The success of the firm is due to its market strategy focused on a Business to Business basis, followed by a transparent know-how transfer with local companies and a strategic financing mechanism. Currently, Droege Energy has contributed in more than 2 GW of renewable energy plants and several off-grid applications as well as other renewables around the world.

19

Countries

3.5  
GW

Goal for 2020



# NEVER WITHOUT ENERGY

Off Grid Hybrid System  
Application: Telecom Tower  
15 KWp PV panels  
1.5 kAh Litium Ion  
3 kVA Genset

## RENEWABLE ENERGY

We use electricity almost every minute, for households, for industry, for learning and even for health applications. The use of fossil fuel is destroying the beauty of our planet, but still we can't live without electricity! This is the reason why we love renewables, they are powering our world while keeping the touch of green.

In addition, we use special methods to prevent any negative impact on nature while working in our projects. We adapt fully to the regulations of each country and we only choose materials and equipment that are friendly to the environment.

Trojan Solar Solutions is aiming to create a better future for humanity in which resources are not exhausted and the environment is as beautiful and healthy as possible.



## OUR SOLUTIONS



### SOLAR POWER

Our expertise in solar power focuses on industries and household projects with a full German Turn-key solution and support at accessible prices.



### SOLAR PRODUCTS

We provide the best German technology for the full range of solar solutions: solar geysers, solar street lights and flexible/transparent panels.



### OFFGRID PROJECTS

We combine all renewables with energy storage, to bring you an off-grid solution that will provide you electricity and savings when you need it most.



### FEASIBILITY STUDIES

Bankable pre-feasibility and feasibility studies for utility scale renewable energy projects including technical and commercial advice.

## SUPPORT ON SITE



## INNOVATION

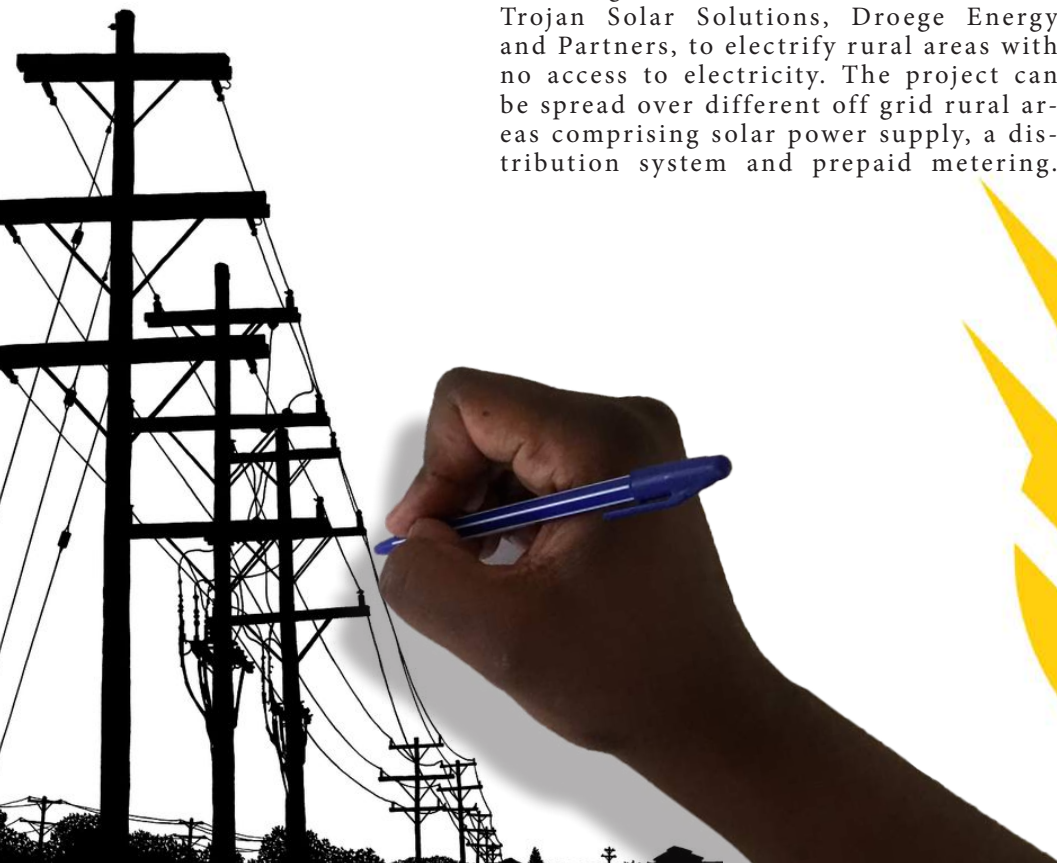






## POWERING RURAL AREAS

Powering Rural Areas is an initiative of Trojan Solar Solutions, Droege Energy and Partners, to electrify rural areas with no access to electricity. The project can be spread over different off grid rural areas comprising solar power supply, a distribution system and prepaid metering.



A STRATEGIC PLAN FOR  
MICROGRID PROJECTS IN  
AFRICA





## WHY TROJAN SOLAR

### MADE IN GERMANY

Engineering, Project Management and Equipment, all 100% German Quality at competitive prices.

### BEST PERFORMANCE

Our Jurawatt Panel, with the new Dessert Foil by J.v.G. Thoma, guarantees a performance of 91% on year 25 and an extended longer life.



### 20 YEARS FULL WARRANTY

We provide for all equipment and works, including inverters and Li-Ion storage, a 20 years full warranty.

### SUPPORT ON SITE

With presence in-land, a team of experts will provide you full support on site.

# TRJAN

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